

"Change is hard because people overestimate the value of what they have — and underestimate the value of what they may gain by giving that up."

- Ralph Stayer & James Belasco

# 3-YEAR STRATEGIC PLAN







### **OUR CORE SERVICES**

Small Business Counseling and Development

**Business Expansion Assistance** 

Finance – Government Programs

Workforce Development

**Community Development** 

Sheboygan County Economic Development Corporation Entities:













- Talent Development, Recruitment and Retention
- Enhance Diversity, Equity, Inclusion
- Innovation & Small Business Formation

# CORPORATE ENGAGEMENT MODEL

HR DEPARTMENTS

COMMERICAL LENDERS BUSINESS RESILIENCY

IN-HOUSE TRAINING DEPARTMENTS

**INNOVATION** 



The SCEDC invites businesses to participate in our four corporate engagement groups that will meet quarterly. Each session will be designed to garner feedback on market conditions from area businesses to ensure existing or proposed services are meeting expectations.



# 2021-2023 STRATEGIC DIRECTION

Through our public/private partnerships, we administer resources and expertise to encourage private sector investment in Sheboygan County.



#### OUTREACH

Provide outreach and engagement solutions to attract, retain, and train the diverse and stable workforce essential to growing our economy.



#### **BOOST**

Develop programming to encourage business resiliency and inclusive community growth.



#### **PROMOTE**

Promote Sheboygan County to attract investment, recruit and retain a diverse and stable workforce, and build our brand as a great place to work, live and play.



#### ALLOCATE

Provide the resources and expertise to entrepreneurs, start-ups, and small businesses to succeed.

## **2021-2023 INITIATIVES**

Workforce Recruitment - Someplace Better Redesign

Talent Relationship Management Tools

Accelerate Business Plan Contest

Launch of Seed Accelerator – Support Start-up Companies

Creation of Employers Education Exchange Training Consortium

Housing Development Strategies

